

Consolidated Financial Statements and Supplementary Information

June 30, 2024 and 2023

The Night Ministry and Subsidiary Table of Contents June 30, 2024 and 2023

| | _ Page |
|---|--------|
| Independent Auditors' Report | 1 |
| Consolidated Financial Statements | |
| Consolidated Statements of Financial Position | 3 |
| Consolidated Statements of Activities | 4 |
| Consolidated Statements of Functional Expenses | 6 |
| Consolidated Statements of Cash Flows | 8 |
| Notes to Consolidated Financial Statements | 9 |
| Supplementary Information | |
| Consolidating Statements of Financial Position | 21 |
| Consolidating Statements of Activities | 23 |
| Consolidating Statements of Functional Expenses | 25 |
| Consolidating Statements of Cash Flows | 27 |



Independent Auditors' Report

To the Board of Directors of The Night Ministry and Subsidiary

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of The Night Ministry and Subsidiary (the Organization), which comprise the consolidated statements of financial position as of June 30, 2024 and 2023, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Organization as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks.
 Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control-related matters that we identified during the audit.

Report on Consolidating Information

Baker Tilly US, LLP

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information included in the supplementary information as listed in the table of contents is presented for purposes of additional analysis of the consolidated financial statements, rather than to present the financial position, changes in net assets and cash flows of the individual organizations, and it is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Chicago, Illinois December 19, 2024

The Night Ministry and Subsidiary
Consolidated Statements of Financial Position June 30, 2024 and 2023

| | 2024 | | | 2023 |
|---|------|------------|----|------------|
| Assets | | | | |
| Cash and cash equivalents | \$ | 1,705,489 | \$ | 1,154,980 |
| Contributions receivable | • | 497,500 | · | 1,061,459 |
| Government receivables | | 792,909 | | 354,528 |
| Miscellaneous receivables | | 145,981 | | 48,463 |
| Prepaid expenses | | 355,698 | | 333,953 |
| Property and equipment, net of accumulated | | | | |
| depreciation and amortization | | 6,550,432 | | 6,656,210 |
| Right of use assets | | 3,937,360 | | 4,246,660 |
| Assets invested for endowment purposes | | 6,944,310 | | 6,820,879 |
| Total assets | \$ | 20,929,679 | \$ | 20,677,132 |
| Liabilities and Net Assets | | | | |
| Liabilities | | | | |
| Accounts payable and accrued expenses | \$ | 669,615 | \$ | 553,000 |
| Notes payable | | 497,992 | | 833,178 |
| Lease liability | | 4,711,232 | | 5,040,077 |
| Total liabilities | | 5,878,839 | | 6,426,255 |
| Net Assets | | | | |
| Without donor restrictions: | | | | |
| Undesignated for general activities | | 1,035,331 | | (208,954) |
| Designated by the Board of Directors | | 3,993,873 | | 4,315,991 |
| Invested in building and equipment | | 6,550,432 | | 6,656,210 |
| Total net assets without donor restrictions | | 11,579,636 | | 10,763,247 |
| With donor restrictions: | | | | |
| Purpose | | 1,670,216 | | 1,401,642 |
| Future periods | | 135,000 | | 420,000 |
| In perpetuity | | 1,665,988 | | 1,665,988 |
| Total net assets with donor restrictions | | 3,471,204 | | 3,487,630 |
| Total net assets | | 15,050,840 | | 14,250,877 |
| Total liabilities and net assets | \$ | 20,929,679 | \$ | 20,677,132 |

Consolidated Statement of Activities Year Ended June 30, 2024

| | Without Donor Restrictions | | With Donor Restrictions | | Total |
|---|-------------------------------|------------|----------------------------|-------------|------------------|
| Revenues | | | | | |
| Public support: | | | | | |
| Grants, contributions and bequests | \$ | 5,861,478 | \$ | 1,053,214 | \$ 6,914,692 |
| Grants from government agencies | | 3,709,036 | | - | 3,709,036 |
| In-kind revenue | | 487,547 | | _ | 487,547 |
| Special events (net of direct costs of \$117,862) | | 237,434 | | _ | 237,434 |
| Other income: | | , | | | , |
| Investment income | | 558,137 | | 421,188 | 979,325 |
| Gain on disposal of assets | | 51,002 | | , - | 51,002 |
| Miscellaneous income | | 10,082 | | _ | 10,082 |
| Net assets released from restrictions: | | ,,,,, | | | -, |
| Satisfaction of time restrictions | | 435,000 | | (435,000) | _ |
| Satisfaction of purpose restrictions | | 1,055,828 | | (1,055,828) | |
| Total revenues | | 12,405,544 | | (16,426) | 12,389,118 |
| Expenses | | | | | |
| Program services: | | | | | |
| Outreach and health ministry | | 2,661,203 | | - | 2,661,203 |
| Shelter programs | | 5,940,878 | | | 5,940,878 |
| Total program services expense | | 8,602,081 | | - | 8,602,081 |
| Management and general | | 2,242,496 | | - | 2,242,496 |
| Fundraising | | 744,578 | | | 744,578 |
| Total expense | | 11,589,155 | | | 11,589,155 |
| Change in net assets | | 816,389 | | (16,426) | 799,963 |
| Net Assets, Beginning | | 10,763,247 | | 3,487,630 | 14,250,877 |
| Net Assets, Ending | \$ | 11,579,636 | \$ | 3,471,204 | \$ 15,050,840 |

Consolidated Statement of Activities Year Ended June 30, 2023

| | Without Donor Restrictions | | With Donor Restrictions | | | Total |
|---|-------------------------------|------------|----------------------------|-------------|----|------------|
| Revenues | | | | | | |
| Public support: | | | | | | |
| Grants, contributions and bequests | \$ | 5,273,704 | \$ | 2,401,752 | \$ | 7,675,456 |
| Grants from government agencies | · | 2,781,450 | · | <u>-</u> | • | 2,781,450 |
| In-kind revenue | | 734,192 | | _ | | 734,192 |
| Special events (net of direct costs of \$104,551) | | 232,206 | | _ | | 232,206 |
| Other income: | | , | | | | , |
| Investment income | | 508,851 | | 307,411 | | 816,262 |
| Gain on disposal of assets | | 653,944 | | <u>-</u> | | 653,944 |
| Miscellaneous income | | 9,318 | | _ | | 9,318 |
| Net assets released from restrictions: | | .,- | | | | -,- |
| Satisfaction of time restrictions | | 660,000 | | (660,000) | | _ |
| Satisfaction of purpose restrictions | | 2,456,080 | | (2,456,080) | | _ |
| | | ,, | | (, ==,==, | | |
| Total revenues | | 13,309,745 | | (406,917) | | 12,902,828 |
| Expenses | | | | | | |
| Program services: | | | | | | |
| Outreach and health ministry | | 2,585,022 | | _ | | 2,585,022 |
| Shelter programs | | 6,450,253 | | _ | | 6,450,253 |
| | | | | | | |
| Total program services expense | | 9,035,275 | | _ | | 9,035,275 |
| | | | | | | |
| Management and general | | 2,026,772 | | - | | 2,026,772 |
| Fundraising | | 1,032,874 | | - | | 1,032,874 |
| | | | | | | |
| Total expense | | 12,094,921 | | | | 12,094,921 |
| | | | | | | |
| Change in net assets | | 1,214,824 | | (406,917) | | 807,907 |
| Net Assets, Beginning | | 9,548,423 | | 3,894,547 | | 13,442,970 |
| g | | 3,0.3,120 | | 5,551,511 | | |
| Net Assets, Ending | \$ | 10,763,247 | \$ | 3,487,630 | \$ | 14,250,877 |

The Night Ministry and Subsidiary

Consolidated Statement of Functional Expenses
Year Ended June 30, 2024

| | Outreach and Health Ministry | Shelter Programs | Total Program Services | Management and General | Fundraising | Total |
|--|---------------------------------|---------------------|------------------------|------------------------|-------------|---------------|
| Salaries | \$ 1,396,607 | \$ 3,405,240 | \$ 4,801,847 | \$ 1,037,021 | \$ 388,541 | \$ 6,227,409 |
| Employee benefits and payroll taxes | 485,938 | 495,755 | 981,693 | 221,583 | 28,627 | 1,231,903 |
| Total salaries and related expense | 1,882,545 | 3,900,995 | 5,783,540 | 1,258,604 | 417,168 | 7,459,312 |
| Bank charges | - | 510 | 510 | 47,243 | - | 47,753 |
| Consulting fees | 1,125 | 87,397 | 88,522 | 3,129 | 135,311 | 226,962 |
| Depreciation and amortization | 120,201 | 271,701 | 391,902 | 296,857 | 6,026 | 694,785 |
| Dues, books and subscriptions | 7,011 | 6,686 | 13,697 | 9,651 | 29,388 | 52,736 |
| Equipment leasing | - | 21,247 | 21,247 | 7,351 | - | 28,598 |
| In-kind expense | 131,250 | 356,297 | 487,547 | - | - | 487,547 |
| Insurance | 41,249 | 63,487 | 104,736 | 37,475 | 340 | 142,551 |
| Kitchen supplies | 24,858 | 182,319 | 207,177 | 18,054 | 264 | 225,495 |
| Miscellaneous expense | 528 | 181 | 709 | 4,125 | 1,329 | 6,163 |
| Occupancy | 204,242 | 452,636 | 656,878 | 110,320 | 67,292 | 834,490 |
| Office supplies | 1,968 | 8,736 | 10,704 | 47,503 | 216 | 58,423 |
| Postage and shipping | 917 | 39 | 956 | 5,797 | 44,161 | 50,914 |
| Printing | 1,170 | 748 | 1,918 | 1,577 | 34,005 | 37,500 |
| Professional fees | - | 2,295 | 2,295 | 284,449 | 1,173 | 287,917 |
| Program and medical supplies expense | 38,049 | 19,044 | 57,093 | 132 | 13 | 57,238 |
| Public relations | 727 | 1,213 | 1,940 | 19,999 | 23,427 | 45,366 |
| Repairs and maintenance | 77,094 | 157,309 | 234,403 | 107,312 | 53,226 | 394,941 |
| Specific assistance | 28,310 | 125,300 | 153,610 | 2,429 | 640 | 156,679 |
| Staff/volunteer street expenses | 3,346 | 9,887 | 13,233 | 36,391 | 916 | 50,540 |
| Telephone | 8,997 | 51,657 | 60,654 | 45,544 | 1,429 | 107,627 |
| Interest expense | - | - | - | 25,971 | - | 25,971 |
| Travel | 1,341 | 20,423 | 21,764 | 5,939 | 254 | 27,957 |
| Vehicle expenses | 53,170 | 16,373 | 69,543 | 12,112 | 35 | 81,690 |
| Total functional expenses before allocation of | | | | | | |
| management and general and fund-raising expenses | 2,628,098 | 5,756,480 | 8,384,578 | 2,387,964 | 816,613 | 11,589,155 |
| Allocation of management and general and fund-raising expenses | 33,105 | 184,398 | 217,503 | (145,468) | (72,035) | |
| Total functional expenses | \$ 2,661,203 | \$ 5,940,878 | \$ 8,602,081 | \$ 2,242,496 | \$ 744,578 | \$ 11,589,155 |

The Night Ministry and Subsidiary

Consolidated Statement of Functional Expenses

Year Ended June 30, 2023

| | | | Shelter Total Program Programs Services | | Management and General | | | | | Total | | |
|--|----|-----------|---|-----------|------------------------|---|----|-----------|----|-----------|----|------------|
| Salaries | \$ | 1,210,799 | \$ | 3,392,033 | \$ | 4,602,832 | \$ | 664,216 | \$ | 713,070 | \$ | 5,980,118 |
| Employee benefits and payroll taxes | Ψ | 578,809 | Ψ | 857,594 | Ψ | 1,436,403 | Ψ | 258,316 | ٧ | 119,919 | Ψ | 1,814,638 |
| | | | | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | | | .,, |
| Total salaries and related expense | | 1,789,608 | | 4,249,627 | | 6,039,235 | | 922,532 | | 832,989 | | 7,794,756 |
| Bank charges | | _ | | - | | - | | 40,268 | | - | | 40,268 |
| Consulting fees | | - | | 56,265 | | 56,265 | | 7,941 | | 3,985 | | 68,191 |
| Depreciation and amortization | | 48,881 | | 250,504 | | 299,385 | | 288,871 | | 6,015 | | 594,271 |
| Dues, books and subscriptions | | 9,675 | | 12,087 | | 21,762 | | 8,673 | | 21,969 | | 52,404 |
| Equipment leasing | | - | | 14,157 | | 14,157 | | 79,601 | | - | | 93,758 |
| In-kind expense | | 275,000 | | 459,314 | | 734,314 | | - | | - | | 734,314 |
| Insurance | | 31,808 | | 84,025 | | 115,833 | | 45,688 | | 9,790 | | 171,311 |
| Kitchen supplies | | 9,749 | | 183,293 | | 193,042 | | 30,250 | | 2 | | 223,294 |
| Miscellaneous expense | | 370 | | 955 | | 1,325 | | 6,326 | | 509 | | 8,160 |
| Occupancy | | 143,352 | | 455,473 | | 598,825 | | 224,322 | | 61,960 | | 885,107 |
| Office supplies | | 2,185 | | 45,861 | | 48,046 | | 33,447 | | 118 | | 81,611 |
| Postage and shipping | | 33 | | 43 | | 76 | | 1,254 | | 22,621 | | 23,951 |
| Printing | | 943 | | 291 | | 1,234 | | (5,572) | | 92,040 | | 87,702 |
| Professional fees | | 71 | | 5,265 | | 5,336 | | 211,241 | | (8,025) | | 208,552 |
| Program and medical supplies expense | | 74,925 | | 20,501 | | 95,426 | | 507 | | 133 | | 96,066 |
| Public relations | | (273) | | 1,720 | | 1,447 | | 69,131 | | 18,511 | | 89,089 |
| Repairs and maintenance | | 67,357 | | 131,501 | | 198,858 | | 52,280 | | 56,813 | | 307,951 |
| Specific assistance | | 21,294 | | 157,624 | | 178,918 | | - | | - | | 178,918 |
| Staff/volunteer street expenses | | 5,303 | | 20,942 | | 26,245 | | 72,745 | | 3,572 | | 102,562 |
| Telephone | | 10,297 | | 42,960 | | 53,257 | | 64,570 | | 1,858 | | 119,685 |
| Interest expense | | - | | - | | - | | 38,380 | | - | | 38,380 |
| Travel | | 6,973 | | 13,206 | | 20,179 | | 8,254 | | 481 | | 28,914 |
| Vehicle expenses | | 45,691 | | 11,922 | | 57,613 | | 8,055 | | 38 | | 65,706 |
| Total functional expenses before allocation of | | | | | | | | | | | | |
| management and general and fund-raising expenses | | 2,543,242 | | 6,217,536 | | 8,760,778 | | 2,208,764 | | 1,125,379 | | 12,094,921 |
| Allocation of management and general and fund-raising expenses | | 41,780 | | 232,717 | | 274,497 | | (181,992) | | (92,505) | | |
| Total functional expenses | \$ | 2,585,022 | \$ | 6,450,253 | \$ | 9,035,275 | \$ | 2,026,772 | \$ | 1,032,874 | \$ | 12,094,921 |

Consolidated Statements of Cash Flows Years Ended June 30, 2024 and 2023

| | 2024 | | | 2023 |
|---|------|-------------|----|----------------|
| Cash Flows From Operating Activities | | | | |
| Change in net assets | \$ | 799,963 | \$ | 807,907 |
| Adjustments to reconcile change in net | Ψ | 100,000 | Ψ | 001,001 |
| assets to cash flows from operating activities: | | | | |
| Depreciation and amortization | | 694,785 | | 594,271 |
| Noncash lease expense | | 43,114 | | 119,836 |
| Amortization of lease incentives | | (62,659) | | (62,659) |
| (Gain) loss on investments | | (744,068) | | (540,755) |
| (Gain) loss on disposal of assets | | (51,002) | | (653,944) |
| Changes in: | | (= 1, = ==) | | (000,000) |
| Receivables | | (28,823) | | (652,236) |
| Prepaid expenses | | (21,745) | | (131,062) |
| Accounts payable and accrued expenses | | 116,615 | | (14,912) |
| , 10000 mg pay awa and another on position | | 110,010 | | (: :, = : =) |
| Net cash flows from operating activities | | 746,180 | | (533,554) |
| Cash Flows From Investing Activities | | | | |
| Proceeds from the sale of investments | | 3,084,537 | | _ |
| Purchase of investments | | (2,463,900) | | (526,663) |
| Proceeds from the sale of property, plan and equipment | | 49,000 | | 823,284 |
| Purchases of property and equipment | | (587,005) | | (742,423) |
| Net cash flows from investing activities | | 82,632 | | (445,802) |
| Cash Flows From Financing Activities | | | | |
| Principal repayments on note payable | | (335, 186) | | (322,777) |
| Contributions received restricted to the capital campaign | | 56,883 | | 61,456 |
| Net cash flows from financing activities | | (278,303) | | (261,321) |
| Net change in cash and cash equivalents | | 550,509 | | (1,240,677) |
| Cash and Cash Equivalents, Beginning | | 1,154,980 | | 2,395,657 |
| Cash and Cash Equivalents, Ending | \$ | 1,705,489 | \$ | 1,154,980 |
| Supplemental Cash Flow Disclosure | | <u></u> | | |
| Cash paid for interest | \$ | 25,971 | \$ | 38,380 |

Notes to Consolidated Financial Statements June 30, 2024 and 2023

1. Description of Organization

The Night Ministry (TNM) is a not-for-profit, secular social service organization connecting youth and adults to basic resources for healthcare, housing, employment, education and more.

Its outreach programs and homeless youth housing programs are operated out of a variety of venues, including a mobile health outreach bus, a shelter, and youth housing programs with outreach professionals who provide case management services on the street day and night. The Night Ministry serves adults and youth in need - regardless of race, ethnicity, religion, sexual orientation or social status.

TNM incorporated the TNM Asset Management Organization, NFP (AMO), a not-for-profit organization, on March 6, 2008, for the purpose of managing TNM's significant assets and ensuring their long-term sustainability and viability in support of TNM's mission. TNM's building, land and related assets were legally transferred to AMO on July 14, 2009.

TNM and AMO are referred to collectively as the Organization.

2. Summary of Significant Accounting Policies

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of TNM and AMO. TNM became the sole member of AMO on May 12, 2008. TNM holds and has the right and powers to maintain the majority of the AMO Board of Directors. The Vice President of Operations of TNM is the Executive Director of AMO. Significant intercompany transactions and balances have been eliminated in consolidation.

Basis of Accounting

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting and in accordance with United States generally accepted accounting principles applicable to not-for-profit organizations.

Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets that are not subject to donor-imposed stipulations.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Organization pursuant to those stipulations or are required to be maintained in perpetuity by the Organization.

Donated Services and Materials

Donated services are recognized for those that create or enhance property and equipment (as contributions and increases to the basis of land, buildings and equipment) or for those that require specialized skills (as contributions and expenses). Donated services meeting this criteria in the amount of \$131,250 and \$275,000 are reflected in the accompanying consolidated financial statements as in-kind revenue and expense for 2024 and 2023, respectively.

Notes to Consolidated Financial Statements June 30, 2024 and 2023

A substantial number of volunteers have donated significant amounts of their time to the Organization's programs and supporting services, but do not meet the criteria to be recorded in the consolidated financial statements. During fiscal years 2024 and 2023, management estimates the Organization received approximately 4,000 and 23,000 hours of volunteer services valued at approximately \$141,000 and \$914,000, respectively.

The Organization received \$356,297 and \$459,192 of donated goods and materials during fiscal years 2024 and 2023, respectively, which are reflected in the accompanying financial statements as in-kind revenue and expense.

For the years ended June 30, contributed services and materials recognized within the statements of activities included:

| | 2024 | 2023 |
|--|--------------------------|--------------------------|
| Medical services Food, clothing and supplies | \$ 131,250 356,297 | \$ 275,000 459,192 |
| | \$ 487,547 | \$ 734,192 |

Contributed food, clothing and supplies were utilized in the shelter programs. In valuing these items, the Organization estimated the fair value on the basis of estimates of wholesale values that would be received for selling similar products in the United States. Contributed medical services were provided in the outreach and health ministry by doctors. Medical services were based on the estimated hourly value of such services.

Cash and Cash Equivalents

Cash and cash equivalents are comprised of demand deposits, money market funds and certificates of deposit or commercial paper with original maturities of three months or less.

Promises to Give

Unconditional promises to give made to the Organization are recorded in the year the pledge is made. No allowance for uncollectible promises to give is determined based on past experience.

Investments and Assets Invested for Endowment Purposes

Investments in certificates of deposit, money market funds and marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the consolidated statement of financial position. Unrealized gains and losses are included in the change in net assets in accordance with donor restrictions.

Donated assets are recorded at fair value at the date of donation, or, if sold immediately after receipt, at the amount of sales proceeds received (which are considered a fair measure of the value at the date of donation). Those investments for which fair value is not readily determinable are carried at cost or, if donated, at fair value at the date of donation or if no value can be estimated, at a nominal value. The Organization records the change of ownership of bonds and stocks on the day a trade is made. Investment income or loss and unrealized gains or losses are included in the statement of activities as increases or decreases in net assets without donor restrictions unless the income or loss is restricted by donor or law.

Notes to Consolidated Financial Statements June 30, 2024 and 2023

Property and Equipment

Property and equipment are stated at cost or estimated fair value if donated. All acquisitions of property and equipment in excess of \$2,000 and all expenditures for repairs, maintenance renewals and betterments that materially prolong the useful lives of the assets for three years or greater are capitalized. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets: building and building improvements, 31.5 years; equipment and software, five years; furniture and fixtures, seven years; vehicles, five years. Leasehold improvements are stated at cost or estimated fair value if donated. Amortization is provided on a straight-line basis over the term of the lease. When assets are retired or otherwise disposed of, their costs and related accumulated depreciation are removed from the accounts and resulting gains or losses are included in income.

Donated property and equipment are recorded as increases in net assets without donor restrictions at their estimated fair market value as of the date received. Contributions of cash that must be used to acquire property and equipment are reported as contributions with donor restrictions. The Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Impairment of Long-Lived Assets

The Organization reviews long-lived assets, including property and equipment and intangible assets, for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the estimated future cash flows from the use of the asset are less than the carrying amount of that asset. To date, there have been no such losses.

Grants, Contributions and Bequests

Contributions, including unconditional promises to give, are recognized in the period received. Conditional promises - that is, those with a measurable performance barrier and a right of return or release - are not recognized until the condition on which they depend are met. The Organization has several grants in which it was deemed nonexchange conditional and the conditions at June 30, 2024 were not met. The remaining amount to be recognized next year is \$1,790,609.

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as support without donor restrictions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to Consolidated Financial Statements June 30, 2024 and 2023

Functional Expenses

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Organization. The expenses that are allocated include occupancy and depreciation and amortization, which are allocated on a square footage, as well as salaries and wages, employee benefits, payroll taxes, professional fees, travel, supplies and other, which are allocated based on estimated time and effort.

Concentrations

The Organization relies heavily on governmental agencies, public and private foundations and individuals in the Chicagoland area to provide funding for its programs. In the year ended June 30, 2024, the Organization received support from three nongovernmental donors totaling \$1,600,000. In the year ended June 30, 2023, the Organization received support from five nongovernmental donors totaling \$2,492,689. The Organization's grant revenue from governmental agencies as shown on the consolidated statement of activities is from three Federal governmental agencies, one agency in the State of Illinois and the City of Chicago.

New Accounting Pronouncement Adopted

In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standard Update (ASU) No. 2016-13, *Measurement of Financial Instruments—Credit Losses (Topic 326)*. The ASU introduces a new credit loss methodology, Current Expected Credit Losses (CECL), which requires earlier recognition of credit losses, while also providing additional transparency about credit risk. Since its original issuance in 2016, the FASB has issued several updates to the original ASU. The CECL methodology utilizes a lifetime "expected credit loss" measurement objective for the recognition of credit losses at the time the financial asset is originated or acquired. The expected credit losses are adjusted each period for changes in expected lifetime credit losses. The methodology replaces the multiple existing impairment methods in current GAAP, which generally require that a loss be incurred before it is recognized. On July 1, 2023, the Organization adopted the ASU prospectively. There was no adjustment to net assets upon adoption.

3. Government Receivables

Government receivables consist of amounts due from various governmental agencies for services performed under grant agreements. Government receivables are expected to be collected in one year or less and are recorded at net realizable value. Based on past history, management believes all government receivables are collectible in full. Government receivables are due from the following agencies at June 30:

| | 2024 | 2023 |
|--|---------------|---------------|
| Agencies of the State of Illinois | \$ 204,121 | \$ 56,801 |
| Agencies of the City of Chicago | 487,377 | 192,076 |
| U.S. Department of Health and Human Services | 57,180 | 83,562 |
| U.S. Department of Housing and Urban Development | 44,231 | 22,089 |
| Total | \$ 792,909 | \$ 354,528 |

Notes to Consolidated Financial Statements June 30, 2024 and 2023

4. Contributions Receivable

Unconditional promises to give are included in the consolidated financial statements as contributions receivable and revenue of the appropriate net asset category. Contributions expected to be collected in one year or less are recorded at net realizable value. Based on past history, management believes all contributions receivable are collectible in full.

The Organization has unconditional promises to give totaling \$497,500 and \$1,061,459 at June 30, 2024 and 2023, respectively. Of the amount receivable at June 30, 2024, \$447,500 was expected to be received within one year and \$50,000 was expected to be received between one and five years.

5. Assets Invested for Endowment Purposes and Fair Value Measurements

ASC Topic 820 Fair Value Measurement and Disclosures established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC Topic 820 are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 - Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability; and
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Notes to Consolidated Financial Statements June 30, 2024 and 2023

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2024 and 2023.

Money Market Funds, Mutual Funds and Exchange-Traded Funds (ETFs)

Considered Level 1 and valued using quoted prices in active markets.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level within the fair value hierarchy the Organization's assets measured at fair value on a recurring basis as of June 30:

| | 2024 | | | | | | | |
|---|------|-----------------------------------|-----|-------------|-----|-------------|----|-----------------------------------|
| | | Level 1 | Lev | el 2 | Lev | el 3 | | Total |
| Money market funds Mutual funds Exchange traded funds | \$ | 447,831 2,802,249 3,694,230 | \$ | - - - | \$ | - - - | \$ | 447,831 2,802,249 3,694,230 |
| Total | \$ | 6,944,310 | \$ | | \$ | | \$ | 6,944,310 |
| | | | | 20 | 23 | | | |
| | | Level 1 | Lev | el 2 | Lev | el 3 | | Total |
| Money market funds Mutual funds Exchange traded funds | \$ | 18,495 2,927,036 3,875,348 | \$ | - - - | \$ | - - - | \$ | 18,495 2,927,036 3,875,348 |
| Total | \$ | 6,820,879 | \$ | | \$ | | \$ | 6,820,879 |

Notes to Consolidated Financial Statements June 30, 2024 and 2023

6. Property and Equipment

At June 30, 2024 and 2023, the cost and accumulated depreciation and amortization for property and equipment were as follows:

| | 2024 | 2023 |
|--|--|--|
| Land, West Town Shelter Building, West Town Shelter Equipment Furniture and fixtures Vehicles Software Leasehold improvements Construction in progress | \$ 264,662 3,698,193 1,535,305 467,673 920,525 69,944 4,867,457 | \$ 264,662 3,489,696 1,525,660 458,899 1,335,617 62,171 4,867,457 21,020 |
| | 11,823,759 | 12,025,182 |
| Less accumulated amortization Less accumulated depreciation | (983,583) (4,289,744) | (643,163) (4,725,809) |
| Total | \$ 6,550,432 | \$ 6,656,210 |

Depreciation expense charged to operations for the fiscal years ended June 30, 2024 and 2023, totaled \$354,365 and \$253,851, respectively. Amortization expense charged to operations for both of the fiscal years ended June 30, 2024 and 2023 totaled \$340,420.

7. Lease Commitments

The Organization leases office space at 1735 N. Ashland for their administrative offices, co-locate outreach and health ministry staff, its vehicles and for an emergency overnight shelter, all in the same facility. This lease will expire on May 31, 2029, with a five year renewal option. It is assumed that the Organization exercises the renewal option. The discount rate used for the year ending June 30, 2024 was 3.75%. Total charges to operations for rental expense during the fiscal years ended June 30, 2024 and 2023, amounted to \$759,986 and \$807,264, respectively.

Future minimum lease payments as of June 30, 2024 are as follows:

| | Oper | ating Lease |
|---|------|-------------|
| Years ending June 30: | | |
| 2025 | \$ | 524,108 |
| 2026 | | 535,008 |
| 2027 | | 545,908 |
| 2028 | | 556,808 |
| 2029 | | 567,708 |
| Thereafter | | 2,949,067 |
| Total minimum lease payments | | 5,678,900 |
| Less amount representing interest | | (967,668) |
| Present value of net minimum lease payments | \$ | 4,711,232 |

Notes to Consolidated Financial Statements June 30, 2024 and 2023

As part of the lease agreement, the lessor provided to TNM \$872,000 towards leasehold improvements that were made to the facility. This amount reduces the right of use assets on the statement of financial position and is included in the amortization over the term of the lease. Accumulated amortization as of June 30, 2024 and 2023 was \$261,078 and \$198,419, respectively.

In addition to the above leases, AMO leases facilities to TNM needed to run TNM's programs. The leases are generally renewed annually for one-year periods coinciding with the fiscal years of TNM and AMO. Total rental income for AMO and rent expense for TNM, which has been eliminated on a consolidated basis, was \$322,492 and \$313,099 for the years ended June 30, 2024 and 2023, respectively.

8. Net Assets Designated by the Board of Directors

The Board has established a Board designated endowment fund to be retained and invested for a long but unspecified period for the general charitable purposes of the Organization and has been classified as a component of net assets without donor restrictions. The balance of the Board designated endowment fund was \$3,993,873 and \$4,315,991 at June 30, 2024 and 2023, respectively.

9. Net Assets With Donor Restrictions

Net assets with donor restrictions were attributable to the following purposes as of June 30:

| | | 2024 | 2023 | | |
|---|----|--|------|---|--|
| Outreach health services Youth programs and shelters Capital campaign Donor-restricted endowment investment income | | 120,000 36,500 53,603 1,460,113 | \$ | 178,898 130,216 53,603 1,038,925 | |
| Subtotal | | 1,670,216 | | 1,401,642 | |
| Future periods Held in perpetuity | | 135,000 1,665,988 | | 420,000 1,665,988 | |
| Total with donor restrictions | \$ | 3,471,204 | \$ | 3,487,630 | |

10. Endowments

TNM's endowment includes a donor-restricted endowment fund and a fund designated by TNM's Board of Directors to function as an endowment. These endowment funds have been established for providing TNM with income to be used to fund the general charitable purposes of the Organization. As required by generally accepted accounting principles in the United States of America, net assets associated with endowment funds, including those designated by the Board of Directors, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Organization's Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) enacted in the State of Illinois as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization retains in perpetuity (a) the original value of the gifts donated to the donor restricted endowment, (b) the original value of subsequent gifts to the donor restricted endowment and (c) accumulations to the donor restricted endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Notes to Consolidated Financial Statements June 30, 2024 and 2023

Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, we consider the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

Investment and Spending Policy

TNM's overall investment objective for its endowment is to preserve the "real" value of the underlying assets of the endowment after expenses, inflation and appropriations combined with long-term growth through capital appreciation in order to support TNM in perpetuity. TNM's investment policy is designed to preserve the purchasing power of the endowment as well as to balance TNM's present needs with those of the future. To achieve this, TNM invests its endowment funds in a mutual fund and an exchange traded fund to maximize total return consistent with prudent risk limitations. Over time, TNM expects the underlying assets of the endowment to achieve a long-term compound return to exceed the annual spending objective plus the rate of inflation. Actual returns in any given year may vary from that amount. TNM has adopted an endowment spending policy. Under the spending policy, there are to be no appropriations of endowment funds until the three-year combined average of the donor-restricted and Board designated endowment balance meets or exceeds \$5,000,000. Once the endowments reach an average of \$5,000,000 for a three-year period, the annual spending objective is 5.0% of the three-year moving average of the fair market value of the endowments' underlying assets.

The underlying assets of TNM's endowment, which includes both donor-restricted and Board designated endowment funds consist of the following at June 30:

| | 2024 | 2023 | |
|--|-----------------|-----------------|--|
| Assets invested for endowment purposes | \$ 6,919,982 | \$ 6,820,879 | |
| Total underlying assets of the endowment | \$ 6,919,982 | \$ 6,820,879 | |

Notes to Consolidated Financial Statements June 30, 2024 and 2023

The activity in TNM's endowment funds is as follows:

| | hout Donor estrictions | ith Donor estrictions | Total |
|---|-------------------------------|------------------------------|-----------------|
| Balance, June 30, 2022 | \$ 3,560,731 | \$ 2,192,730 | \$ 5,753,461 |
| Contributions and designations Investment income: | 431,383 | 4,748 | 436,131 |
| Gains | 338,556 | 205,107 | 543,663 |
| Interest and dividends | 171,204 | 102,303 | 273,507 |
| Withdrawals from the endowment | (185,883) | | (185,883) |
| Balance, June 30, 2023 | 4,315,991 | 2,504,888 | 6,820,879 |
| Contributions and designations Investment income: | 424,677 | - | 424,677 |
| Gains | 418,030 | 327,031 | 745,061 |
| Interest and dividends | 118,219 | 94,190 | 212,410 |
| Withdrawals from the endowment | (1,283,044) | - | (1,283,045) |
| Balance, June 30, 2024 | \$ 3,993,873 | \$ 2,926,109 | \$ 6,919,982 |

11. Liquidity and Availability

It is the Organizations practice to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

The Organization has financial assets available within one year of the statement of financial position date for general expenditures as follows:

| | 2024 | | | 2023 |
|--|------|--|----|---|
| Cash and cash equivalents Contributions receivables for operations Government receivable Miscellaneous receivables | \$ | 1,705,489 447,500 792,909 145,981 | \$ | 1,154,980 694,576 354,528 48,463 |
| Total financial assets available for general expenditures | \$_ | 3,091,879 | \$ | 2,252,547 |

Although the Organization does not intend to spend from its Board designated endowment other than amounts appropriated for general expenditures as part of its annual budget approval and appropriations process, amounts from its board-designated endowment could be made available if necessary.

Notes to Consolidated Financial Statements June 30, 2024 and 2023

12. Retirement Plan

The Organization has provided for a qualified defined contribution retirement plan under Section 401(k) with salary deferral provisions which was established January 1, 2008. Under the Plan, all employees of The Night Ministry after completing one year of service are eligible to participate for purposes of salary deferrals and employer discretionary contributions.

Employees are eligible for matching contributions on either January 1 or July 1 immediately following when an employee has completed one year or 1,000 hours of service as defined in the Plan document. Matching contributions by the Organization included in employee benefit expenses were \$117,614 and \$90,511 for the years ended June 30, 2024 and 2023, respectively.

13. Concentration of Credit Risk

Deposit accounts at an institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At June 30, 2024 and 2023, amounts maintained in excess of FDIC insured limits or in non-FDIC insured money market fund accounts approximated \$1,054,000 and \$293,000, respectively.

14. Contingency

The Organization has received significant financial assistance from various governmental agencies and foundations under grant agreements. The disbursement of funds received under these agreements generally requires compliance with terms and conditions specified in the grant agreements and may be subject to audit by the grantor agencies. Any disallowed claims resulting from such audits could become a liability. The Organization's management believes that the Organization is in compliance with the terms and conditions of the grant awards.

15. Paycheck Protection Program Loan

The Organization participated in and received funds under the Paycheck Protection Program (PPP) through the Coronavirus Aid, Relief and Economic Security (CARES) Act of 2020 in the amount of \$1,328,872. The Organization received full forgiveness of the PPP loan in August 2021.

The SBA reserves the right to audit any PPP loan, regardless of size. These audits may occur after forgiveness has been granted. In accordance with the CARES Act, all borrowers are required to maintain their PPP loan documentation for six years after the PPP loan was forgiven or repaid in full and to provide that documentation to the SBA upon request.

16. Note Payable

Effective July 30, 2020, the Organization converted its \$3,000,000 line of credit outstanding balance into a 60 month term note. The interest rate on this note is a fixed rate of 3.75%. Final payment, including remaining principal outstanding, is scheduled for July 30, 2025.

At June 30, 2024 and 2023, the outstanding balance of the note payable balance was \$497,992 and \$833,178, respectively. Total interest expense on the note payable amounted to \$25,971 and \$38,380 for the year ended June 30, 2024 and 2023, respectively.

Notes to Consolidated Financial Statements June 30, 2024 and 2023

Future fiscal year note payable obligations as of June 30, 2024, are as follows:

| | <u>F</u> | rincipal |
|--------------------------------------|----------|--------------------|
| Fiscal year 2025 Fiscal year 2026 | \$ | 348,264 149,658 |
| Total | _ \$ | 497,922 |

17. Income Taxes

TNM and AMO have been determined by the Internal Revenue Service to be exempt from federal income tax under Section 501(c)(3) of the U.S. Internal Revenue Code (IRC), except to the extent of any unrelated business income. TNM and AMO also are classified organizations other than a private foundation under Section 509(a)(2) of the U.S. IRC. Furthermore, AMO is considered by the Internal Revenue Service to be controlled by TNM and, accordingly, is classified as a supporting organization under Section 509(a)(3) of the U.S. IRC. Both TNM and AMO had no unrelated business income and are also exempt from Illinois income tax under state law. Accordingly, no provision for income tax has been established.

The Organization follows the accounting standards for contingencies in evaluating uncertain tax positions. The guidance prescribes recognition threshold principles for the financial statement recognition of tax positions taken or expected to be taken on a tax return that are not certain to be realized. No liability has been recognized by the Organization for uncertain tax positions as of June 30, 2024 and 2023. The Organization's tax returns are subject to review and examination by federal and state authorities.

18. Subsequent Events

The Organization has evaluated subsequent events occurring through December 19, 2024, the date that the financial statements were available to be issued for events requiring recording or disclosure in the Organization's consolidated financial statements.

The Night Ministry and Subsidiary
Consolidating Statement of Financial Position
Year Ended June 30, 2024

| | The Night Ministry | | NM Asset anagement ganization, NFP | Elin | ninations | Co | onsolidated Total |
|---|---|----|---|------|-----------------------------|----|---|
| Assets | | | | | | | |
| Cash and cash equivalents Contributions receivable Government receivables Miscellaneous receivables Prepaid expenses Property and equipment, net of accumulated | \$ 1,120,735 497,500 792,909 150,521 355,698 | \$ | 584,754 - - - - | \$ | - - - (4,540) - | \$ | 1,705,489 497,500 792,909 145,981 355,698 |
| depreciation and amortization Right of use assets Assets invested for endowment purposes | 4,213,259 3,937,360 6,944,310 | | 2,337,173 - - | | - - - | | 6,550,432 3,937,360 6,944,310 |
| Total assets | \$ 18,012,292 | \$ | 2,921,927 | \$ | (4,540) | \$ | 20,929,679 |
| Liabilities and Net Assets | | | | | | | |
| Liabilities | | | | | | | |
| Accounts payable and accrued expenses Notes payable Lease liability | \$ 625,652 497,992 4,711,232 | \$ | 48,503 - - | \$ | (4,540) - - | \$ | 669,615 497,992 4,711,232 |
| Total liabilities | 5,834,876 | | 48,503 | | (4,540) | | 5,878,839 |
| Net Assets Without donor restrictions: | | | | | | | |
| Undesignated for general activities Designated by the Boards of Directors Invested in building and equipment | 499,080 3,993,873 4,213,259 | | 536,251 - 2,337,173 | | - - - | | 1,035,331 3,993,873 6,550,432 |
| Total net assets without donor restrictions | 8,706,212 | | 2,873,424 | | | | 11,579,636 |
| With donor restrictions: | | | | | | | |
| Purpose | 1,670,216 | | - | | - | | 1,670,216 |
| Future periods | 135,000 | | - | | - | | 135,000 |
| In perpetuity | 1,665,988 | | | | | | 1,665,988 |
| Total net assets with donor restrictions | 3,471,204 | | | | | | 3,471,204 |
| Total net assets | 12,177,416 | | 2,873,424 | | | | 15,050,840 |
| Total liabilities and net assets | \$ 18,012,292 | \$ | 2,921,927 | \$ | (4,540) | \$ | 20,929,679 |

The Night Ministry and Subsidiary
Consolidating Statement of Financial Position
Year Ended June 30, 2023

| | , | The Night Ministry | Ма | NM Asset anagement ganization, NFP | Elim | ninations | Co | onsolidated Total |
|---|----|--|----|---|------|-----------------------------|----|--|
| Assets | | | | | | | | |
| Cash and cash equivalents Contributions receivable Government receivables Miscellaneous receivables Prepaid expenses Property and equipment, net of accumulated | \$ | 378,047 1,061,459 354,528 53,003 333,953 | \$ | 776,933 - - - - | \$ | - - - (4,540) - | \$ | 1,154,980 1,061,459 354,528 48,463 333,953 |
| depreciation and amortization Right of use assets Assets invested for endowment purposes | | 4,385,892 4,246,660 6,820,879 | | 2,270,318 | | - - - | | 6,656,210 4,246,660 6,820,879 |
| Total assets | \$ | 17,634,421 | \$ | 3,047,251 | \$ | (4,540) | \$ | 20,677,132 |
| Liabilities and Net Assets | | | | | | | | |
| Liabilities | | | | | | | | |
| Accounts payable and accrued expenses Notes payable Lease liability | \$ | 535,285 833,178 5,040,077 | \$ | 22,255 - - | \$ | (4,540) - - | \$ | 553,000 833,178 5,040,077 |
| Total liabilities | | 6,408,540 | | 22,255 | | (4,540) | | 6,426,255 |
| Net Assets Without donor restrictions: | | | | | | | | |
| Undesignated for general activities Designated by the Boards of Directors Invested in building and equipment | | (963,632) 4,315,991 4,385,892 | | 754,678 - 2,270,318 | | - | | (208,954) 4,315,991 6,656,210 |
| Total net assets without donor restrictions | | 7,738,251 | | 3,024,996 | | | | 10,763,247 |
| With donor restrictions: | | | | | | | | |
| Purpose Future periods In perpetuity | | 1,401,642 420,000 1,665,988 | | - - - | | - - - | | 1,401,642 420,000 1,665,988 |
| Total net assets with donor restrictions | | 3,487,630 | | | | | | 3,487,630 |
| Total net assets | | 11,225,881 | | 3,024,996 | | <u>-</u> | | 14,250,877 |
| Total liabilities and net assets | \$ | 17,634,421 | \$ | 3,047,251 | \$ | (4,540) | \$ | 20,677,132 |

The Night Ministry and Subsidiary
Consolidating Statement of Activities
Year Ended June 30, 2024

TNM Asset Management Organization,

| | | The Night Ministry | | NFP | | |
|---|---------------|--------------------|---------------|---------------|--------------|---------------|
| | Without Donor | With Donor | | Without Donor | | Consolidated |
| | Restrictions | Restrictions | Total | Restrictions | Eliminations | Total |
| Revenues | | | | | | |
| Public support: | | | | | | |
| Grants, contributions and bequests | \$ 6,042,067 | \$ 1,053,214 | \$ 7,095,281 | \$ 70,010 | \$ (250,599) | \$ 6,914,692 |
| Grants from government agencies | 3,709,036 | - | 3,709,036 | - | - | 3,709,036 |
| In-kind revenue | 487,547 | - | 487,547 | - | - | 487,547 |
| Special events (net of direct costs of \$117,862) | 237,434 | - | 237,434 | - | - | 237,434 |
| Other income: | | | | | | |
| Investment income | 538,252 | 421,188 | 959,440 | 19,885 | - | 979,325 |
| Rental income | - | - | - | 322,492 | (322,492) | - |
| Gains on disposal of assets | 51,002 | - | 51,002 | - | - | 51,002 |
| Miscellaneous income | 10,082 | - | 10,082 | - | - | 10,082 |
| Net assets released from restrictions: | | | | | | |
| Satisfaction of time restrictions | 435,000 | (435,000) | - | - | - | - |
| Satisfaction of purpose restrictions | 1,055,828 | (1,055,828) | | | | |
| Total revenues | 12,566,248 | (16,426) | 12,549,822 | 412,387 | (573,091) | 12,389,118 |
| Expenses | | | | | | |
| Program services: | | | | | | |
| Outreach and health ministry | 2,661,203 | - | 2,661,203 | - | - | 2,661,203 |
| Shelter programs | 5,908,937 | | 5,908,937 | 267,770 | (322,492) | 5,854,215 |
| Total program services expense | 8,570,140 | - | 8,570,140 | 267,770 | (322,492) | 8,515,418 |
| Management and general | 2,283,569 | - | 2,283,569 | 296,189 | (250,599) | 2,329,159 |
| Fundraising | 744,578 | | 744,578 | | | 744,578 |
| Total expense | 11,598,287 | | 11,598,287 | 563,959 | (573,091) | 11,589,155 |
| Change in net assets | 967,961 | (16,426) | 951,535 | (151,572) | - | 799,963 |
| Net Assets, Beginning | 7,738,251 | 3,487,630 | 11,225,881 | 3,024,996 | | 14,250,877 |
| Net Assets, Ending | \$ 8,706,212 | \$ 3,471,204 | \$ 12,177,416 | \$ 2,873,424 | \$ - | \$ 15,050,840 |

The Night Ministry and Subsidiary
Consolidating Statement of Activities
Year Ended June 30, 2023

TNM Asset Management Organization,

| | | The Night Ministry | | NFP | | |
|---|---------------|--------------------|---------------|---------------|--------------|---------------|
| | Without Donor | With Donor | | Without Donor | | Consolidated |
| | Restrictions | Restrictions | Total | Restrictions | Eliminations | Total |
| Revenues | | | | | | |
| Public support: | | | | | | |
| Grants, contributions and bequests | \$ 5,821,988 | \$ 2,401,752 | \$ 8,223,740 | \$ - | \$ (548,284) | \$ 7,675,456 |
| Grants from government agencies | 2,781,450 | - | 2,781,450 | - | - | 2,781,450 |
| In-kind revenue | 734,192 | - | 734,192 | - | - | 734,192 |
| Special events (net of direct costs of \$104,551) | 232,206 | - | 232,206 | - | - | 232,206 |
| Other income: | | | | | | |
| Investment income | 506,759 | 307,411 | 814,170 | 2,092 | - | 816,262 |
| Rental income | - | - | - | 313,099 | (313,099) | - |
| Gains on disposal of assets | - | - | - | 653,944 | - | 653,944 |
| Miscellaneous income | 8,593 | - | 8,593 | 725 | - | 9,318 |
| Net assets released from restrictions: | | | | | | |
| Satisfaction of time restrictions | 660,000 | (660,000) | - | - | - | - |
| Satisfaction of purpose restrictions | 2,456,080 | (2,456,080) | | | | |
| Total revenues | 13,201,268 | (406,917) | 12,794,351 | 969,860 | (861,383) | 12,902,828 |
| Expenses | | | | | | |
| Program services: | | | | | | |
| Outreach and health ministry | 2,585,022 | - | 2,585,022 | - | - | 2,585,022 |
| Shelter programs | 6,440,710 | | 6,440,710 | 230,855 | (313,099) | 6,358,466 |
| Total program services expense | 9,025,732 | - | 9,025,732 | 230,855 | (313,099) | 8,943,488 |
| Management and general | 2,007,483 | - | 2,007,483 | 659,360 | (548,284) | 2,118,559 |
| Fundraising | 1,032,874 | | 1,032,874 | | | 1,032,874 |
| Total expense | 12,066,089 | | 12,066,089 | 890,215 | (861,383) | 12,094,921 |
| Change in net assets | 1,135,179 | (406,917) | 728,262 | 79,645 | - | 807,907 |
| Net Assets, Beginning | 6,603,072 | 3,894,547 | 10,497,619 | 2,945,351 | | 13,442,970 |
| Net Assets, Ending | \$ 7,738,251 | \$ 3,487,630 | \$ 11,225,881 | \$ 3,024,996 | \$ - | \$ 14,250,877 |

The Night Ministry and Subsidiary
Consolidating Statement of Functional Expenses
Year Ended June 30, 2024

| | | The Night Ministry | | | | | TNM Asset | Management Organ | | | |
|--|-----------------|--------------------|---------------|--------------|-------------|---------------|------------|--------------------|------------|--------------|---------------|
| | Outreach and | Shelter | Total Program | Management | | | Shelter | Shelter Management | | | |
| | Health Ministry | Programs | Services | and General | Fundraising | Total | Programs | and General | Total | Eliminations | Total |
| Salaries | \$ 1,396,607 | \$ 3,265,948 | \$ 4,662,555 | \$ 1,037,021 | \$ 388,541 | \$ 6,088,117 | \$ - | \$ - | s - | \$ 139,292 | \$ 6,227,409 |
| Employee benefits and payroll taxes | 485,938 | 495,755 | 981,693 | 221,583 | 28,627 | 1,231,903 | · - | · - | | - | 1,231,903 |
| • | | | | | | | | | | | |
| Total salaries and related expense | 1,882,545 | 3,761,703 | 5,644,248 | 1,258,604 | 417,168 | 7,320,020 | - | - | - | 139,292 | 7,459,312 |
| Bank charges | - | 510 | 510 | 47,063 | - | 47,573 | - | 180 | 180 | - | 47,753 |
| Consulting fees | 1,125 | 87,397 | 88,522 | 3,129 | 135,311 | 226,962 | - | - | - | - | 226,962 |
| Depreciation and amortization | 120,201 | 141,615 | 261,816 | 296,857 | 6,026 | 564,699 | 130,086 | - | 130,086 | - | 694,785 |
| Dues, books and subscriptions | 7,011 | 6,686 | 13,697 | 9,651 | 29,388 | 52,736 | - | - | - | - | 52,736 |
| Equipment leasing | - | 21,247 | 21,247 | 7,351 | - | 28,598 | - | - | - | - | 28,598 |
| Grants | - | - | - | 70,010 | - | 70,010 | - | 180,589 | 180,589 | (250,599) | - |
| In-kind expense | 131,250 | 356,297 | 487,547 | - | - | 487,547 | - | - | - | - | 487,547 |
| Insurance | 41,249 | 63,487 | 104,736 | 26,674 | 340 | 131,750 | - | 10,801 | 10,801 | - | 142,551 |
| Kitchen supplies | 24,858 | 180,908 | 205,766 | 18,054 | 264 | 224,084 | 1,411 | - | 1,411 | - | 225,495 |
| Miscellaneous expense | 528 | 181 | 709 | 4,125 | 1,329 | 6,163 | - | - | - | - | 6,163 |
| Occupancy | 204,242 | 746,526 | 950,768 | 110,320 | 67,292 | 1,128,380 | 28,602 | - | 28,602 | (322,492) | 834,490 |
| Office supplies | 1,968 | 8,736 | 10,704 | 47,503 | 216 | 58,423 | - | - | - | - | 58,423 |
| Postage and shipping | 917 | 39 | 956 | 5,797 | 44,161 | 50,914 | - | - | - | - | 50,914 |
| Printing | 1,170 | 748 | 1,918 | 1,577 | 34,005 | 37,500 | - | - | - | - | 37,500 |
| Professional fees | - | 2,295 | 2,295 | 266,665 | 1,173 | 270,133 | - | 104,447 | 104,447 | (86,663) | 287,917 |
| Program and medical supplies expense | 38,049 | 19,044 | 57,093 | 132 | 13 | 57,238 | - | - | - | - | 57,238 |
| Public relations | 727 | 1,213 | 1,940 | 19,999 | 23,427 | 45,366 | - | - | - | - | 45,366 |
| Repairs and maintenance | 77,094 | 102,267 | 179,361 | 107,140 | 53,226 | 339,727 | 107,671 | 172 | 107,843 | (52,629) | 394,941 |
| Specific assistance | 28,310 | 125,300 | 153,610 | 2,429 | 640 | 156,679 | - | - | - | - | 156,679 |
| Staff/volunteer street expenses | 3,346 | 9,887 | 13,233 | 36,391 | 916 | 50,540 | - | - | - | - | 50,540 |
| Telephone | 8,997 | 51,657 | 60,654 | 45,544 | 1,429 | 107,627 | - | - | - | - | 107,627 |
| Interest expense | - | - | - | 25,971 | - | 25,971 | - | - | - | - | 25,971 |
| Travel | 1,341 | 20,423 | 21,764 | 5,939 | 254 | 27,957 | - | - | - | - | 27,957 |
| Vehicle expenses | 53,170 | 16,373 | 69,543 | 12,112 | 35 | 81,690 | | | | | 81,690 |
| Total functional expenses before allocation of | | | | | | | | | | | |
| management and general and fund-raising expenses | 2,628,098 | 5,724,539 | 8,352,637 | 2,429,037 | 816,613 | 11,598,287 | 267,770 | 296,189 | 563,959 | (573,091) | 11,589,155 |
| Allocation of management and general | | | | | | | | | | | |
| and fund-raising expenses | 33,105 | 184,398 | 217,503 | (145,468) | (72.035) | - | _ | _ | _ | _ | _ |
| | 00,100 | 101,000 | 217,000 | (110,100) | (12,000) | | | | | | |
| Total functional expenses | \$ 2,661,203 | \$ 5,908,937 | \$ 8,570,140 | \$ 2,283,569 | \$ 744,578 | \$ 11,598,287 | \$ 267,770 | \$ 296,189 | \$ 563,959 | \$ (573,091) | \$ 11,589,155 |

The Night Ministry and Subsidiary
Consolidating Statement of Functional Expenses
Year Ended June 30, 2023

| | | The Night Ministry | | | | | | Management Organ | Eliminations - | | |
|--|---------------------------------|-------------------------|---------------------------|---------------------------|-----------------------|---------------------------|---------------------|---------------------------|----------------|---------------------|---------------------------|
| | Outreach and Health Ministry | Shelter Programs | Total Program Services | Management and General | Fundraising | Total | Shelter Programs | Management and General | Total | Shelter Programs | Consolidated Total |
| Salaries Employee benefits and payroll taxes | \$ 1,210,799 578,809 | \$ 3,246,940 857,594 | \$ 4,457,739 1,436,403 | \$ 664,216 258,316 | \$ 713,070 119,919 | \$ 5,835,025 1,814,638 | \$ - | \$ - - | \$ - | \$ 145,093 - | \$ 5,980,118 1,814,638 |
| Total salaries and related expense | 1,789,608 | 4,104,534 | 5,894,142 | 922,532 | 832,989 | 7,649,663 | - | - | - | 145,093 | 7,794,756 |
| Bank charges | _ | - | - | 40,073 | _ | 40,073 | - | 195 | 195 | _ | 40,268 |
| Consulting fees | - | 56,265 | 56,265 | 7,941 | 3,985 | 68,191 | - | - | - | - | 68,191 |
| Depreciation and amortization | 48,881 | 140,314 | 189,195 | 288,871 | 6,015 | 484,081 | 110,190 | - | 110,190 | - | 594,271 |
| Dues, books and subscriptions | 9,675 | 12,087 | 21,762 | 8,673 | 21,969 | 52,404 | - | - | - | - | 52,404 |
| Equipment leasing | - | 14,100 | 14,100 | 79,601 | - | 93,701 | 57 | - | 57 | - | 93,758 |
| Grants | - | _ | - | _ | - | _ | _ | 548,284 | 548,284 | (548,284) | |
| In-kind expense | 275,000 | 459,314 | 734,314 | _ | - | 734,314 | _ | | | | 734,314 |
| Insurance | 31,808 | 84,025 | 115,833 | 35,201 | 9,790 | 160,824 | _ | 10,487 | 10,487 | - | 171,311 |
| Kitchen supplies | 9,749 | 181,453 | 191,202 | 30,250 | 2 | 221,454 | 1,840 | | 1,840 | - | 223,294 |
| Miscellaneous expense | 370 | 955 | 1,325 | 6,326 | 509 | 8,160 | _ | - | | _ | 8,160 |
| Occupancy | 143,352 | 747.095 | 890,447 | 224,322 | 61,960 | 1,176,729 | 21,477 | _ | 21,477 | (313,099) | 885,107 |
| Office supplies | 2,185 | 45,861 | 48,046 | 33,447 | 118 | 81,611 | · - | _ | · - | - | 81,611 |
| Postage and shipping | 33 | 43 | 76 | 1,254 | 22,621 | 23,951 | _ | _ | _ | - | 23,951 |
| Printing | 943 | 291 | 1,234 | (5,572) | 92,040 | 87,702 | _ | _ | _ | - | 87,702 |
| Professional fees | 71 | 5,265 | 5,336 | 202,634 | (8,025) | 199,945 | _ | 100,394 | 100,394 | (91,787) | 208,552 |
| Program and medical supplies expense | 74,925 | 20.501 | 95.426 | 507 | 133 | 96.066 | _ | - | - | (, , | 96,066 |
| Public relations | (273) | 1,720 | 1,447 | 69,131 | 18,511 | 89,089 | _ | _ | _ | _ | 89,089 |
| Repairs and maintenance | 67,357 | 87.516 | 154.873 | 52,280 | 56,813 | 263,966 | 97.291 | _ | 97,291 | (53,306) | 307,951 |
| Specific assistance | 21,294 | 157,624 | 178,918 | - | - | 178,918 | - | _ | | (00,000) | 178,918 |
| Staff/volunteer street expenses | 5.303 | 20.942 | 26.245 | 72,745 | 3.572 | 102,562 | _ | _ | _ | _ | 102,562 |
| Telephone | 10,297 | 42,960 | 53,257 | 64,570 | 1,858 | 119.685 | _ | _ | _ | _ | 119,685 |
| Interest expense | 10,237 | 42,500 | | 38,380 | 1,000 | 38,380 | _ | _ | _ | _ | 38,380 |
| Travel | 6,973 | 13,206 | 20,179 | 8,254 | 481 | 28,914 | _ | _ | _ | _ | 28,914 |
| Vehicle expenses | 45,691 | 11,922 | 57,613 | 8,055 | 38 | 65,706 | _ | _ | _ | _ | 65,706 |
| · | | | | | | | | | - | | |
| Total functional expenses before allocation of management and general and fund-raising expenses | 2,543,242 | 6,207,993 | 8,751,235 | 2,189,475 | 1,125,379 | 12,066,089 | 230,855 | 659,360 | 890,215 | (861,383) | 12,094,921 |
| Allocation of management and general | | | | | | | | | | | |
| and fund-raising expenses | 41,780 | 232,717 | 274,497 | (181,992) | (92,505) | | | | | | |
| Total functional expenses | \$ 2,585,022 | \$ 6,440,710 | \$ 9,025,732 | \$ 2,007,483 | \$ 1,032,874 | \$ 12,066,089 | \$ 230,855 | \$ 659,360 | \$ 890,215 | \$ (861,383) | \$ 12,094,921 |

The Night Ministry and Subsidiary
Consolidating Statement of Cash Flows
Year Ended June 30, 2024

| | The Night Ministry | | NM Asset anagement ganization, NFP | Eliminations | | Co | nsolidated Total |
|---|-----------------------|----|---|--------------|---|----|---------------------|
| Cash Flows From Operating Activities | | | | | | | |
| Change in net assets | \$ 951,535 | \$ | (151,572) | \$ | - | \$ | 799,963 |
| Adjustments to reconcile change in net | | | | | | | |
| assets to net cash flows from operating activities: | | | | | | | |
| Depreciation and amortization | 564,699 | | 130,086 | | - | | 694,785 |
| Noncash lease expense | 43,114 | | - | | - | | 43,114 |
| Amortization of lease incentives | (62,659) | | - | | - | | (62,659) |
| Gain on investments | (744,068) | | - | | - | | (744,068) |
| Gain on disposal of assets | (51,002) | | - | | - | | (51,002) |
| Changes in: | | | | | | | |
| Receivables | (28,823) | | - | | - | | (28,823) |
| Prepaid expenses | (21,745) | | - | | - | | (21,745) |
| Accounts payable and accrued expenses | 90,367 | | 26,248 | | | | 116,615 |
| Net cash flows from operating activities | 741,418 | | 4,762 | | | | 746,180 |
| Cash Flows From Investing Activities | | | | | | | |
| Proceeds from the sale of investments | 3,084,537 | | - | | - | | 3,084,537 |
| Purchase of investments | (2,463,900) | | - | | - | | (2,463,900) |
| Proceeds from the sale of property, plant and equipment | 49,000 | | - | | - | | 49,000 |
| Purchases of property, plant and equipment | (390,064) | | (196,941) | | | | (587,005) |
| Net cash flows from investing activities | 279,573 | | (196,941) | | | | 82,632 |
| Cash Flows From Financing Activities | | | | | | | |
| Principal repayments on note payable | (335,186) | | - | | - | | (335, 186) |
| Contributions received restricted to the capital campaign | 56,883 | | | | | | 56,883 |
| Net cash flows from financing activities | (278,303) | | | | | | (278,303) |
| Net change in cash and cash equivalents | 742,688 | | (192,179) | | - | | 550,509 |
| Cash and Cash Equivalents, Beginning | 378,047 | | 776,933 | | | | 1,154,980 |
| Cash and Cash Equivalents, Ending | \$ 1,120,735 | \$ | 584,754 | \$ | | \$ | 1,705,489 |
| Supplemental Cash Flow Disclosure Cash paid for interest | \$ 25,971 | \$ | <u>-</u> | \$ | | \$ | 25,971 |

The Night Ministry and Subsidiary Consolidating Statement of Cash Flows Year Ended June 30, 2023

| | The Night Ministry | | TNM Asset Management Organization, NFP | | Eliminations | | Consolidated Total | |
|---|-----------------------|-------------|---|-----------|--------------|---------|-----------------------|-------------|
| Cash Flows From Operating Activities | | | | | | | | |
| Change in net assets | \$ | 728,262 | \$ | 79.645 | \$ | - | \$ | 807,907 |
| Adjustments to reconcile change in net | • | , | • | , | * | | • | , |
| assets to net cash flows from operating activities: | | | | | | | | |
| Depreciation and amortization | | 484,081 | | 110,190 | | _ | | 594,271 |
| Noncash lease expense | | 119,836 | | · - | | _ | | 119,836 |
| Amortization of lease incentives | | (62,659) | | - | | _ | | (62,659) |
| Gain on investments | | (540,755) | | _ | | _ | | (540,755) |
| Gain on disposal of assets | | | | (653,944) | | _ | | (653,944) |
| Changes in: | | | | , , | | | | , , , |
| Receivables | | (656,776) | | - | | 4,540 | | (652,236) |
| Prepaid expenses | | (131,062) | | - | | - | | (131,062) |
| Accounts payable and accrued expenses | | (31,546) | | 21,174 | | (4,540) | | (14,912) |
| | | | | | | | | |
| Net cash flows from operating activities | | (90,619) | | (442,935) | | | | (533,554) |
| | | | | | | | | |
| Cash Flows From Investing Activities | | | | | | | | |
| Purchase of investments | | (526,663) | | - | | - | | (526,663) |
| Proceeds from sale of property, plant and equipment | | - | | 823,284 | | - | | 823,284 |
| Purchases of property, plant and equipment | | (384,404) | | (358,019) | | | | (742,423) |
| Net each flavor from investing activities | | (044.007) | | 405.005 | | | | (445,000) |
| Net cash flows from investing activities | | (911,067) | | 465,265 | | | | (445,802) |
| Cash Flows From Financing Activities | | | | | | | | |
| Principal repayments on note payable | | (322,777) | | _ | | _ | | (322,777) |
| Contributions received restricted to the capital campaign | | 61,456 | | _ | | _ | | 61,456 |
| Contributions received restricted to the capital campaign | - | 01,430 | | | - | | | 01,430 |
| Net cash flows from financing activities | | (261,321) | | | | | | (261,321) |
| Net change in cash and cash equivalents | | (1,263,007) | | 22,330 | | - | | (1,240,677) |
| Cash and Cash Equivalents, Beginning | | 1,641,054 | | 754,603 | | | | 2,395,657 |
| Cash and Cash Equivalents, Beginning | | 1,041,054 | | 754,603 | | | | 2,393,037 |
| Cash and Cash Equivalents, Ending | \$ | 378,047 | \$ | 776,933 | \$ | | \$ | 1,154,980 |
| Supplemental Cash Flow Disclosure | | | | | | | | |
| Cash paid for interest | \$ | 38,380 | \$ | | \$ | | \$ | 38,380 |